Helping Nephrologists Succeed in Value-Based Care

Leverage the strength of collaborative, physician leadership.

It's a dynamic time for nephrology. Rising health care costs have purchasers and the Centers for Medicare & Medicaid Services (CMS) looking to physicians like you to take more accountability for chronic kidney disease (CKD) and end stage kidney disease (ESKD) care to help reduce avoidable kidney disease costs. Nephrology Care Alliance (NCA) can offer support and collaboration to help you succeed.

Join a High-Performing Kidney Care Community

NCA is a set of local physician-led and physician-governed entities with an experienced national team to help bring nephrologists opportunities to participate in value-based care (VBC) **Contracts**, enhanced tools and **Capabilities**, and the **Collaboration** to support their ongoing success. NCA exists to help nephrologists make the transition to and win in VBC.

NCA empowers nephrologists to succeed in VBC by offering:

- 1. Opportunities to participate in VBC Contracts, such as NCA's Clinical Incentive Program (CIP) which can be applied to CMS and other payor models
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NCA's CIP is offered to nephrologists for program-eligible patients (members) through DaVita Integrated Kidney Care partnerships with payors.¹

 Nephrologists will be incentivized based on clinical metrics (e.g., Optimal Start, Maturing Access) for his or her program-eligible patients.²

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Find support to participate in CMS models, like Kidney Care First (KCF). NCA offers a portfolio of services to support practices participating in the KCF model, including a pre-KCF opportunity assessment, application support, core KCF support and other optional clinical support.



What You Can Expect from NCA

Joining NCA offers you the opportunity to:

- Remain independent with clinical autonomy.
- Access tools and resources that can help you make your practice more efficient with the goal of improving patient outcomes.
- Standardize quality metrics, analytics and data-driven processes in CKD management.
- Participate in the formation of risk-bearing entities as they become available in your geography.



- 2. Critical Capabilities to help achieve value-based metrics that may not be easily available at the practice level*
 - CKD Insights: This predictive analytics solution leverages population health data to inform and help physicians identify and predict high-risk patients to improve kidney care coordination and transition outcomes with reports and insights.
 - Kidney Disease Education (KDE): This patient education program helps nephrologists and their staff inform and engage patients about CKD, its management and treatment options if it progresses. The curriculum meets all requirements for KDE reimbursement as defined by CMS, is delivered with animations that are simple and easy to understand and promotes interaction between the clinician and patient.

*Services to be provided at fair market value

- **3.** A platform to convene, **Collaborate** and gain access to additional expertise nephrologists and practices may not have on their own
- NCA supports and encourages local nephrologist communities by organizing local chapters to promote a sense of clinical integration and collaboration.
 - Local chapters offer multiple advantages to approach payors and support integrated kidney care and CKD programs together where appropriate.
 - Near-term value-based care opportunities may be viable for your practice; we want to provide a platform for you to educate and spread knowledge to be clinically successful once your practice is ready.

The future of kidney care starts now. Join NCA to receive support making integrated care across the full continuum of kidney disease a reality for patients.

To get started, email <u>contact@nephalliance.com</u> or visit NephrologyCareAlliance.com.

1. DaVita Integrated Kidney Care and/or DaVita IKC is the trade name under which VillageHealth DM, LLC, and in some instances other teammates within DaVita Kidney Care, conducts business.

2. To review the full eligibility criteria for the program, please refer to the NCA Clinical Incentive Program Agreement.

Trust in Dedicated Physician Leadership

- A team of experienced, independent physicians leads NCA and is helping to shape the alliance mission, structure and offerings.
- Leslie Wong, MD, a nationally recognized nephrologist and value-based care expert from Cleveland Clinic, serves as chief medical officer for NCA.
- Alliance members are invited to give input on key topics to aid in program design.
- More than 1,300 of your peers have joined nationwide.



